THE ART OF WINE. DOWN TO EARTH.

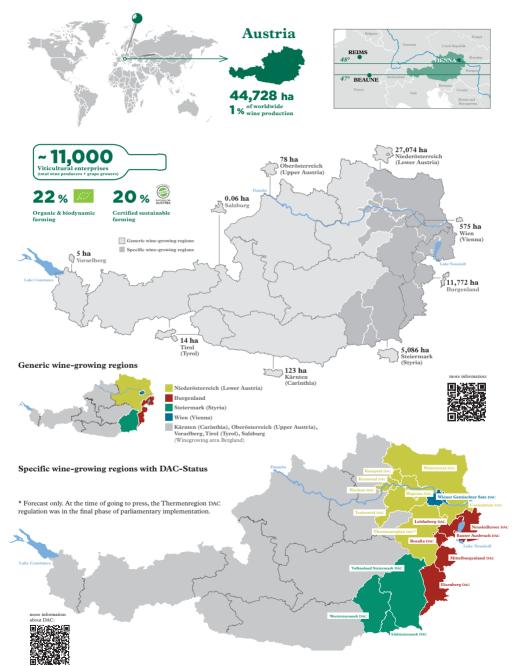
Vinexpo Asia 2023 Mastering Austria: 2 Masters of Wine, 16 Wines, 60 Minutes Speaker: Annette Scarfe MW & Debra Meiburg MW





AUSTRIAN WINE-GROWING REGIONS

AND THEIR PROTECTED DESIGNATIONS OF ORIGIN FOR REGIONALLY TYPICAL WINE (DAC)



Sequence of designations for Wine and Österreich Sekt

Line 1: Vintage | Origin | Quality level

Line 2: Grape variety | Ortswein/Grosslage/Riedenwein | "Brand name"

Line 3: Alcohol in Vol. % | Residual sugar in g/l | Acidity in g/l | Shortcuts of grape varieties for

Cuvée/Gemischter Satz

Line 4: Producer

Sequence of designations for Österreich Sekt g.U. (PDO)

Line 1: Vintage | Grape variety | Dosage | Sekt + category | "Brand name"

Line 2: Austrian federal state with protected designation of origin (For Grosse Reserve: federal state g.U, municipality | Grosslage OR Ried)

Line 3: Alcohol in Vol. % | Residual sugar in g/l | Acidity in g/l | Shortcuts of grape varieties for Cuvée/Rosé/Blanc de Blancs

Line 4: Producer

Abbreviations for grape varieties

BB PN	BlauburgerPinot Noir	GO = Goldburger GL = Goldmuskatel	SA	= Scheurebe (Sämling 88)
	(Blauburgunder)	GV = Grüner Veltlin	ner SB	= Sauvignon Blanc
BP	= Blauer Portugieser	JR = Jubiläumsrebe	SG	= Souvignier Gris
BW	= Blauer Wildbacher	ME = Merlot	STL	= St. Laurent
BF	= Blaufränkisch	MC = Muscaris	SYL	= Sylvaner
BM	= Blütenmuskateller	MT = Müller-Thurg	au SYR	= Syrah
BO	= Bouvier	MO = Muskat Otton	el TR	= Traminer
CF	= Cabernet Franc	NB = Neuburger	PB	= Pinot Blanc
CS	= Cabernet Sauvignon	RA = Rathay		(Weissburgunder)
CH	= Chardonnay (Morillon)	R = Riesling	WR	= Welschriesling
FV	= Frühroter Veltliner	ROE = Roesler	ZF	= Zierfandler
FU	= Furmint	RV = Roter Veltline	r ZW	= Zweigelt
MU	= Muskateller	RG = Rotgipfler		
GS	= Gemischter Satz	PG = Pinot Gris		

Further abbreviations

AL	Alcohol	
RS	Residual sugar	
AC	Acidity	
TYP	Wine types - e	xplanation see on the next page
TBA	Trockenbeerer	nauslese
Ried	Legally defined	d single vineyard site
"1ÖTW"	("Erste Lage"	e best classified vineyards by the Association he Traditionsweingüter").
"1STK"	the Association	emium vineyards defined by n "Steirische Terroir- und ter " ("Erste STK-Lage").
"GSTK"	Association "S	e most prized vineyards defined by the teirische Terroir- und ter" with extended maturation ("Grosse

Type 1: Perlweine & Sekte

Austria can look back on a venerable tradition of sparkling wine, one that dates back to the 19th century. Our specialists in the sparkling sector include private producers, as well as large Sekt houses. Whether Sekt Austria (PDO) of the basic category or the traditionally vinified petillant naturel (Pét Nat), these wines are ideally suited not only to the classic role of apéritif but also prove their versatility as dinner-table companions. Fruit and refreshment share the foreground in these easily drinkable light sparklers (Perlwein) and Sekts.

Type 2: Sekt Méthode Traditionelle

Traditional bottle fermentation is the most time-consuming and costly process for making sparkling wine: it takes a lot of time, and the typical 'riddling' of the bottles during ageing is often performed by hand. Austria's top products – especially Sekt Austria (PDO) Reserve and Grosse Reserve – are produced according to this method. The result turns out as characterful and highly elegant Sekts, which do not need to fear any international comparisons.

Type 3: White wines - classic & refreshing

Classic white wines from Austria get top marks for their freshness and fine acidity – which they combine with considerable elegance in a middleweight frame. These can be found in all our winegrowing regions: refreshing and regionally typical Grüner Veltliner & Riesling from the regions along the Danube River, peppery Weinviertel DAC, delicious Wiener Gemischter Satz DAC, classic Weissburgunder & Chardonnay from Burgenland or spicy Welschriesling & Sauvignon Blanc from the Steiermark. Youthful wines such as Junger Österreicher, Steierischer Junker or Junger Wiener are the first to appear on the calendar in the classic & refreshing category, and can be tasted soon after the harvest.

Type 4: White wines - powerful & opulent

These stars of Austrian white wine culture are vinified dry, exhibiting body and extract, opulence and concentration. In addition to the majority of classically elaborated wines, here you will also find wines matured in barrique with a bit of an international accent. Among the elite one finds single-vineyard wines vinified from Grüner Veltliner and Riesling (like Smaragd bottlings from the Wachau), and top wines from regions along the Danube or from the Weinviertel. Other very distinctive vinous personalities include robust Zierfandler and Rotgipfler from the Thermenregion, as well as complex Weissburgunder and Chardonnay from Burgenland. This category is rounded out by the great single vineyard wines from the Steiermark (Sauvignon Blanc, Morillon, Weissburgunder & Grauburgunder), as well as specialties such as Neuburger, Roter Veltliner and the Gemischter Satz from Vienna.

Type 5: Rosé wines

Rosés are produced in all winegrowing regions of Austria and assume many forms: charming, youthful wines from Burgenland, or fresh stylings vinified from Zweigelt and Sankt Laurent in Niederösterreich, all the way to racy Schilcher from the Weststeiermark (some designated as a regionally protected Weststeiermark DAC). Burgenland also has its own protected appellation of origin for fruity-fresh and spicy rosé wine: Rosalia DAC Rosé.

Type 6: Red wines - classic & elegant

Red wines in the classic style – with élevage either in large wooden cask or steel tank, with typical Austrian fruit but also plenty of depth, without being too high in alcohol – which express the typicity of their origins, with elegance and an inviting nature. Zweigelt plays an important role, since it grows quite happily in almost all viticultural regions – though Carnuntum comes up first here – and classically vinified Blaufränkisch can also be convincingly distinctive. This group is rounded out by specialties such as Sankt Laurent, Blauburgunder (Pinot Noir), Blauer Portugieser & Blauburger.

Type 7: Red wines - intense & opulent

These are red wines that possess opulence, concentration, complexity and depth, vinified either as single varietal wines or as cuvées. Even with aging in barriques, these top wines are characterised by the typical depth of fruit characteristic of their terroir. The premiere destination for red wines of this sort is Burgenland – although top red wines can also be found coming from Carnuntum, the Thermenregion or even Vienna. It is satisfying to note that our typical Austrian grape varieties such as Blaufränkisch & Zweigelt might even do just a bit better here than classics like Pinot Noir and the international varieties Cabernet & Co.

Type 8: Alternative wines

A precise definition of 'Orange Wines', 'Artisan Wines' or 'Natural' wines – often referred to collectively as 'Alternative Wines', does not exist. What they have in common, however, is that they often develop as far as possible without human intervention during their process of becoming wine. Owing to oxidative development and/or extended maceration time, the white wines will also develop a distinct tannin structure – and even some colour from the skins – in combination with fresh acidity and earthy fruit. Growers who produce exceptional wines in these new – or actually old – ways can be found in all of Austria's winegrowing regions.

Type 9: White wines - off-dry & medium-sweet

Wines in the upper Spätlese or Auslese class rank among the most ageworthy wines in Austria. In their youth they exhibit a great deal of finesse, combined with supple residual sweetness and a lively interplay between fruit and acidity. The palette ranges from Muskat Ottonel or Welschriesling from Burgenland, via (Gewürz)Traminer from the Steiermark, Grüner Veltliner and Riesling from various winegrowing regions, to the great Spätlesen or Auslesen vinified from the specialty varieties Zierfandler and Rotgipfler in the Thermenregion.

Type 10: Nobly sweet wines

These include Beerenauslese and Trockenbeerenauslese, as well as the classy and refined Ruster Ausbruch. These rare sweet wines are characterised by ample residual sugar and highly concentrated acidity, usually in conjunction with the distinctive aroma of noble rot (Botrytis cinerea). Such wines continue to develop in an exciting way over a long period of time and have great ageing potential – and Austria plays here in the Champions League. Eiswein with expressive, luxuriant fruit and sizzling acidity – as well as Strohwein and Schilfwein, which exhibit flavour profiles between Botrytis and Eiswein – also belong to this category.

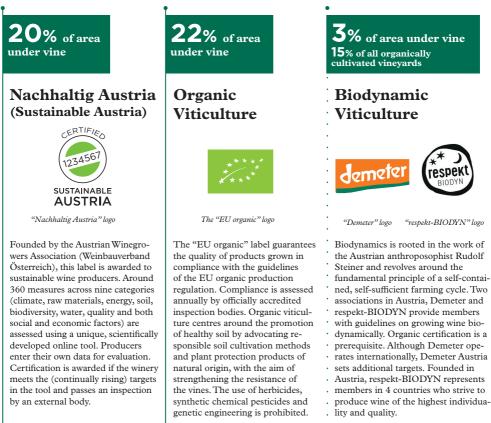
AUSTRIA. ENVIRONMENTALLY CONSCIOUS



Environmental protection, biodiversity and the responsible use of natural resources have always been important concepts in Austria. Furthermore, strict legal provisions, combined with small, family-run wineries, result in a strong drive to preserve the ecosystem and ensure suitable conditions for future generations.

For the past few decades, Austria's agricultural policy has had a strong environmental focus, including strict regulations and subsidies aimed at erosion control and avoiding the use of herbicides and insecticides. Thanks to organic winegrowing being particularly widespread, together with the "Nachhaltig Austria" (Sustainable Austria) certification, Austria is a global leader in terms of environmentally conscious viticulture.

CERTIFICATIONS AND PRODUCTION METHODS



Data: Bio, biodynamic as of 2022; Nachhaltig Austria as of 2021





Annette Scarfe MW

On-Trade Wine Expert, Singapore

Living in Singapore for more than 20 years, Master of Wine Annette Scarfe is a wine consultant for global wine and luxury goods companies, generic and trade bodies and restaurants.

Annette is a WSET educator and runs tastings and masterclasses for media, trade and consumers internationally.

Additionally, Annette judges extensively at wine competitions across 3 continents including Panel Chair at the International Wine Challenge and Team Leader at the Imbibe Sommelier Wine Awards.



Debra Meiburg MW

Founding Director of Meiburg Wine Media , Hongkong

A Hong Kong resident for more than 30 years, Master of Wine Debra Meiburg is an award-winning author, TV personality and international speaker, and is widely considered the global authority on the Asian wine market.

She is founding director of Meiburg Wine Media, Asia's leading wine marketing agency, and MWM Wine School, by Debra Meiburg MW and the Cathay Hong Kong International Wine and Spirit Competition (HK IWSC).



Meet the Austrian winemakers at the Austrian Wine Pavilion in Hall B2 - Stand P028



Flight 1: Austrian Sekt

1 Sekt Austria Brut Blanc de Blancs NV Niederösterreich g.U. AL 12% | CH, WR, GV Schloss Gobelsburg

Flight 2: Traisental DAC and Weinviertel

2 **2022 Traisental DAC** Grüner Veltliner "Obere Steigen" AL 12,5% | RS 3,1 g/l | AC 6,7 g/l **Huber Markus**

 3 2021 Niederösterreich Reserve Grüner Veltliner
 AL 12,5% | RS 4,6 g/l | AC 1,8 g/l
 Hofkellerei des Fürsten von Liechtenstein Typ: 3

Typ: 3

Flight 3: Kamptal

2017 Niederösterreich Grüner Veltliner "L5" AL 14% | RS 1 g/l | AC 4,6 g/l Laurenz V. Typ: 4

5

2017 Kamptal DAC Grüner Veltliner Langeloiser Ried Schenkenbichl "1ÖTW" AL 12,5% | RS 3 g/l | AC 6,5 g/l Weszeli

Flight 4: Kremstal



2021 Kremstal DAC Reserve Riesling Ried Steiner Kögl AL 14% | RS 3 g/l | AC 7,1 g/l **Förthof**

7

2021 Kremstal DAC Reserve Riesling Kremser Kreuzberg AL 13,5% | RS 5 g/l | AC 7,5 g/l Winzer Krems eG Sandgrube 13 Typ: 4

Typ: 4

Flight 5: Wachau DAC

- 8 2021 Wachau DAC Smaragd Riesling Ried Bach AL 13,5% | RS 5 g/l | AC 8,5 g/l
 Domäne Roland Chan
- 2021 Wachau DAC Smaragd Riesling Ried Achleiten
 AL 13,5% | RS 2,9 g/l | AC 8 g/l
 Domäne Wachau

Flight 6: Wagram DAC and Vulkanland Steiermark DAC

10 2022 Wagram DAC Roter Veltliner Fels am Wagram "Klassik" AL 12,5% Leth

11 2022 Vulkanland Steiermark DAC Sauvignon Blanc Großwilfersdorf AL 12,5% | RS 3 g/l | AC 7,2 g/l Weinschloss Koarl Thaller Typ: 4

Typ: 4

Typ: 3

Flight 7: Grüner Veltliner in different stiles

- 12 2022 Niederösterreich Grüner Veltliner "Hühnergarten" AL 12,5% | RS 3,1 g/l | AC 5,4g/l Pollerhof
- 13 2021 Österreich Grüner Veltliner "Belle Naturelle" AL 12% | RS 0,7 g/l | AC 6,2 g/l Jurtschitsch

Flight 8: Carnuntum DAC and Neusiedlersee DAC

- 14 2021 Carnuntum DAC Zweigelt "Rubin Carnuntum" AL 13% | RS 2 g/l | AC 5,1 g/l Taferner
- 15 2021 Neusiedlersee DAC Zweigelt AL 12,5% | RS 1 g/l | AC 4,5 g/l HAFNER - Family Estate

Flight 9: Austrian Sweet Wine

16 2021 Burgenland Spätlese Cuvée AL 9% | RS 73,8 g/l | AC 6,3 g/l | PB, CH, WR Kracher Typ: 8

Typ: 6

Typ: 6

D

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Hall B2 Stand M086

F

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Hall B2 Stand P028 | 4

G





Hall B2 Stand P028 | 15



Schloss Gobelsburg - Niederösterreich | Kamptal Schlossstraße 16, 3550 Gobelsburg, T: +43 2734 2422 E: schloss@gobelsburg.at, W: www.gobelsburg.at

H



HAFNER - Family Estate - Burgenland | Neusiedlersee Halbturner Strasse 17, 7123 Mönchhof, T: +43 2173 80263 E: hafner-weine@aon.at, W: www.hafner-icewine.com



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Huber Markus - Niederösterreich | Traisental Weinriedenweg 13, 3134 Reichersdorf, T: +43 2783 82999 E: office@weingut-huber.at, W: huber.wine Wine Portal Holding | Singapore E: sales@wineportal.com



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Jurtschitsch - Niederösterreich | Kamptal Rudolfstrasse 39, 3550 Langenlois, T: +43 2734 2116 E: weingut@jurtschitsch.com, W: www.jurtschitsch.com Alfa International Pte Ltd | Singapore

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Stand P028 | 14

K

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Hall B2 Stand P028 | 10

L



Laurenz V. - Niederösterreich | Kamptal Mariahilferstr. 32, 1070 Wien, T: +43 1 5224791 E: info@laurenzfive.com, W: www.laurenzfive.com Velocity Wines & Spirits Pte Ltd | Singapore E: caren.lim@titaniumtws.com



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Leth - Niederösterreich | Wagram Kirchengasse 6, 3481 Fels am Wagram, T: +43 2738 2240 E: office@weingut-leth.at, W: www.weingut-leth.at

Seeking representation



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Hofkellerei des Fürsten von Liechtenstein -Niederösterreich | Weinviertel Brünnerstraße 8, 2193 Wilfersdorf, T: +43 2573 221927 E: wein@hofkellerei.at, W: www.hofkellerei.com **ARES Konsultant | Singapore** E: ares.konsultant@outlook.sg | W: www.areskonsultant.com



Stand P028 | 1

Ρ



Pollerhof - Niederösterreich | Weinviertel Winzerstrasse 48, 3743 Röschitz, T: +43 676 6289612 E: weingut@pollerhof.at, W: www.pollerhof.at Seeking representation



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Taferner - Niederösterreich | Carnuntum Pfarrgasse 2, 2464 Göttlesbrunn-Arbesthal, T: +43 2162 8465 E: weingut@tafi.at, W: www.tafi.at Seeking representation

Т



Hall B2

Stand P028 | 7



Weinschloss Koarl Thaller - Steiermark | Vulkanland Steiermark

Maierhofbergen 24, 8263 Großwilfersdorf, T: +43 3387 2924 E: koarl@weinschloss-thaller.at W: www.weinschloss-thaller.at



Stand P028 | 8

W



Weszeli - Niederösterreich | Kamptal Grosser Buriweg 16, 3550 Langenlois, T: +43 2734 3678 E: weingut@weszeli.at, W: www.weszeli.at

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Winzer Krems - Sandgrube 13 - Niederösterreich | Kremstal Sandgrube 13, 3500 Krems an der Donau, T: +43 2732 85511 E: office@winzerkrems.at, W: www.winzerkrems.at/ Seeking representation



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EXPLORE THE ORIGIN OF AUSTRIAN WINES

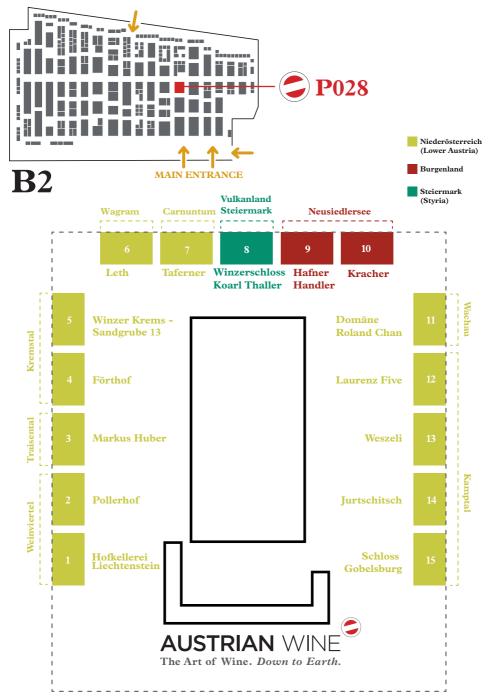
Austrianvineyards.com: details of all levels of origin are portrayed with unprecedented transparency. The digital origin atlas contains information about the area under vine, planted grape varieties and elevation, incline, orientation and average temperature, precipitation and sunshine hours and much more for every single-vineyard (Ried), every municipality and every wine-growing region.



Vineyard maps of all wine-growing regions are also available in **printed form** through **shop.austrianwine.com**



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AUSTRIAN WINE

The Art of Wine. Down to Earth.

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